



## RF Alliance Conference: Small Business Innovative Opportunities Seminar

INDIANAPOLIS, Indiana: On April 26<sup>th</sup>, the Radio Frequency (RF) Alliance hosted a seminar, Small Business Innovative Opportunities Seminar, at the Indiana Government Center. This highly successful and informative seminar brought together over 20 different organizations to learn about opportunities available to small businesses.

The seminar addressed four topics beneficial to small businesses, including: understanding the SBIR/STTR process, teaming with large businesses and universities, protecting their intellectual property, and how best to do business with the government. It was an informative, engaging, and interactive seminar which gave small businesses a great opportunity to recognize prospects, grow relationships, and expand their business. This seminar also provided small businesses with the opportunity to understand and participate in the SBIR/STTR process of topic generation and build a successful team for generation of white papers and proposals.

Speakers included David Terrell, head of the Office of Community & Rural Affairs, under the Lt. Governor; Brooke Pyne from the Naval Surface Warfare Center—Crane Division; Dr. Karl Koehler from the Indiana Economic Development Corporation; Dr. John Schneider from the Office of the Vice President for Research at Purdue University; Dan Peterson from Cook Group Incorporated; Nathan Sanburn from Eli Lilly & Co.; Rick Bowman from Cummins Inc.; Dr. Edgar Martinez from Raytheon Network Centric Systems; William Decker, the director of Defense Acquisition University Technology Transition Learning Center of Excellence; Sean Patten from TechLink at Montana State University; and Joel Tragesser from Frost Brown Todd.

The RF Alliance thanks our seminar sponsors: Technology Service Corporation and the George Rogers Clark Chapter of NDIA (National Defense Industrial Association).



Above: Mr. William Decker gives an informative lecture on “Doing Business with the Government” during the RF Alliance Seminar on April 26th.



Above: Dr. Edgar Martinez participates in a panel session titled, “Working with Large Businesses” during the RF Alliance Seminar on April 26th.

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The RF Alliance is a non-profit chartered organization, located at WestGate Technology Park in Crane, Indiana, whose goal is to transition radio frequency technology from the research and academia levels to commercial and military use. Visit [www.rfalliance.org](http://www.rfalliance.org) or contact [info@rfalliance.org](mailto:info@rfalliance.org) for additional information.