



Indiana Radio Frequency Alliance

May 8, 2008

State of Indiana & Conexus Support

- LG's Office and the Office of Energy and Defense Development
 - LG Letter
 - Defense Asset Study Report
 - Ongoing support for opportunity targeting
- Conexus Indiana
 - Focus group meetings
 - Networking & contracting education/training

Indiana Defense Asset Study

Comprehensive Study released in October 2007

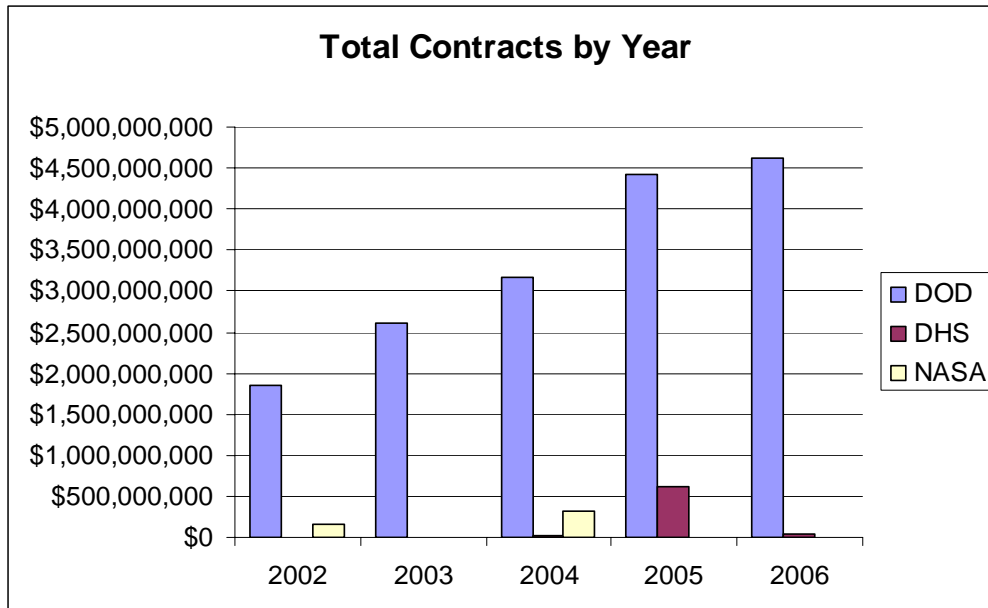
1. Identify Indiana's defense assets
2. Determine DoD, DHS & NASA priorities, drivers and procurement forecast
3. Target opportunities & recommend a business plan to grow Indiana's defense industry

Report is posted on the OED website: www.in.gov/energy/defense

State-wide effort, 100+ defense, manufacturing, & businesses participated

Defense Funding in Indiana

DoD funding dominates in Indiana



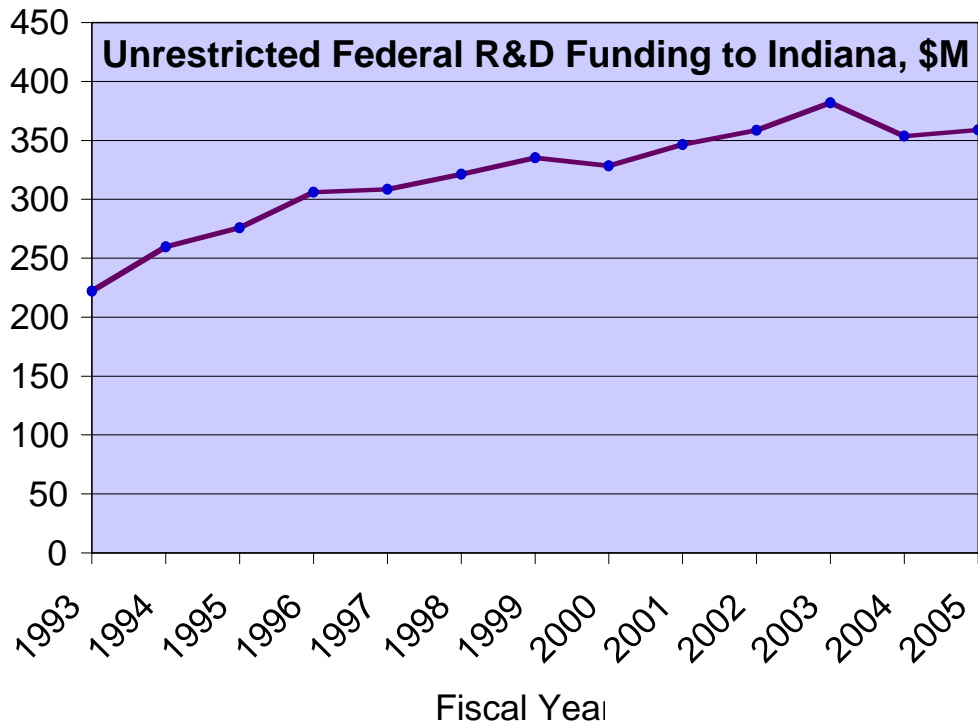
IN's Top 5 Procurement Categories are:

1. Non-Combat Vehicles
2. **Electronics & Communications**
3. Services
4. Aircraft Engines & Spares
5. Combat Vehicles



Federal R&D Funding in Indiana

IN ranks 21st in U.S. for Federal R&D Funding

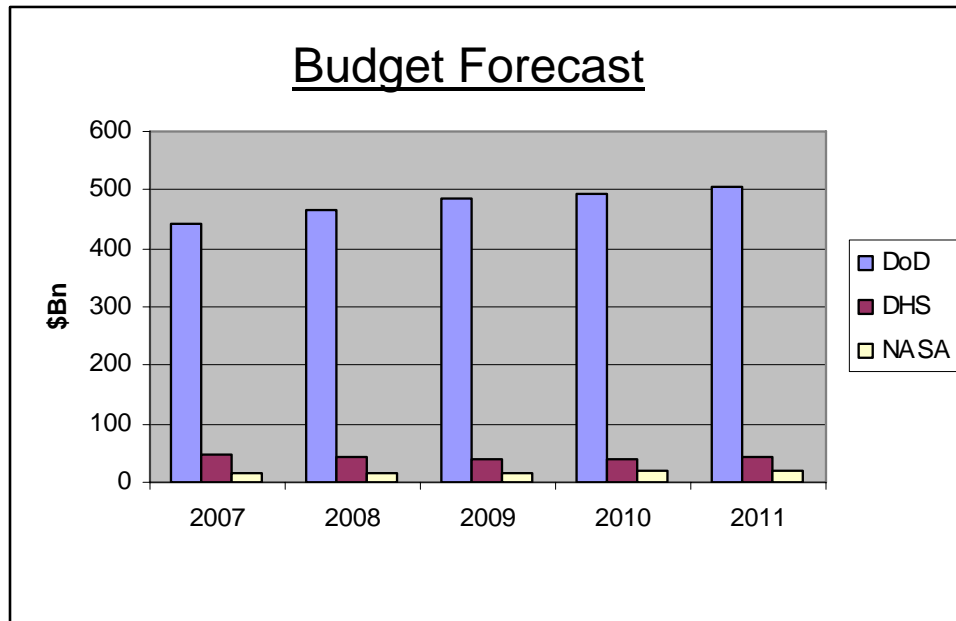


IN's Top Technology capabilities:

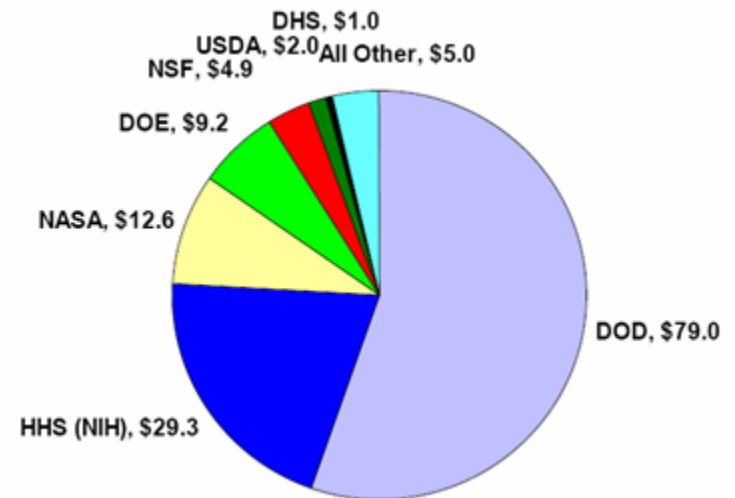
- Vehicles & Tires
- Transmissions
- Pharmaceutical
- Bio-Chemical Sensors
- Computing & IT
- Data Interpretation & handling
- Measuring
- Electronics and Communications
- Environmental Protection
- Linguistics
- Engineering
- Psychological Sciences

Federal Funding Forecast

DoD Funding dominates Budgets and R&D Forecasts



R&D Budget, \$Bn (2008)



Target Opportunities for Hoosiers – Defense R&D & Contracts

1. Center for Complex Operations (MUTC)
2. Transportation Systems
3. Test Services/Support
4. Future Energy Alternatives
5. Bio Collaboration
6. Defense Electronics
 - RF Alliance
7. Advanced Military Informatics



Communicating & Collaborating Opportunities for Hoosier Businesses

- Foster new opportunities in R&D, contracts, supply chain
 - Bi-monthly meetings for the focus teams
 - Disseminating Federal contract and grant opportunities
 - Office of Energy & Defense development website – www.in.gov/energy/defense BAA, SBIR, STTR oppty's are posted
 - RF, sensors, head trauma, armament, nanotech, linguistics, space electronics, thermal processes.....
 - Hosting networking events & facilitate collaborations & supplier relationships

Education & Training

- Education & Training Support
 - “Doing Business with the Federal Government” CD
 - available from Conexus Indiana and OED
 - Holding 2 education events, summer & fall
 - Federal Contracting 101
 - How to Market to the Federal Government
- Annual Conference
 - Planning kicking off for a fall conference

For More Information...

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www.in.gov/energy/defense/index.html

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